



# HP e3000 Migration

## Time to Consider Migration

Since the end of life for the HP e3000 was announced in 2001, hundreds of the platform's users have successfully migrated their applications to more modern IT systems. Addressing the critical IT issue of the HP e3000 is still a priority for many customers who remain on the HP e3000 and now is the time to consider migration.

## What You Need to Know

Whether you are a CIO or an IT programmer, there are several important facts you should be aware of when considering HP e3000 migration.

As A CIO, you should know that

- Support for the HP e3000 ceases at the end of 2010
- Remaining on the HP e3000 will result in a risk to business continuity
- Migrations are the least costly and least risky method of dealing with the HP e3000 issue

As a IT programmer, you should be aware that

- Migrating to another platform provides an opportunity to gain new skills
- Migration of existing code does not transform the code. This means ongoing maintenance is easy
- Programmers are key resources in a migration project thereby increasing their value to the organization

## Speedware: What We Offer

Speedware is the market leader in HP3000 migrations, having performed more migrations than any other company and boasting a 100% project success rate. We've migrated over 700 HP e3000 servers and over 200 different technologies, from COBOL to Protos and everything in between. Speedware is one of the few companies providing

end-to-end migration solutions that integrate all third-party software that result in smoother transitions.

Speedware offers low-cost, automated tools that help reduce risk:

- **AMXW:** a powerful software tool that automates the migration of a variety of HP3000 programming languages and JCL.
- **DBmotion:** the market-leading data migration tool for moving Turbolmage, Omnidex, KSAM and flat files to Oracle or SQL server.
- **Eloquence:** a low-risk and cost-effective replacement solution for Turbolmage on open systems.

We also offer many flexible services to help you customize the perfect solution for your organization:

- **Migration Assessment:** a high level assessment of your migration options and projected costs.
- **Detailed Migration Analysis:** a detailed roadmap of your migration complete with project planning, resourcing, budgets and more.
- **Data Migration:** migration of your databases to your choice of several target database systems.
- **Application migration:** COBOL, PowerHouse, C, Pascal, and many other popular programming languages can be migrated or transformed onto a new platform.
- **Fully out-sourced migration projects:** end-to-end migration of entire HP3000 environments including applications, data, batch JCL, utilities and more.



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## How We Help You Get Started

Speedware guides customers to help them develop a migration plan that meets their needs and objectives. We can perform high-level assessments as well as detailed migration analyses that provide comprehensive information regarding technology options, planning and budget. Speedware can also provide as much or as little support as needed with a variety of migration project models ranging from do-it-yourself models right up to fully outsourced projects.

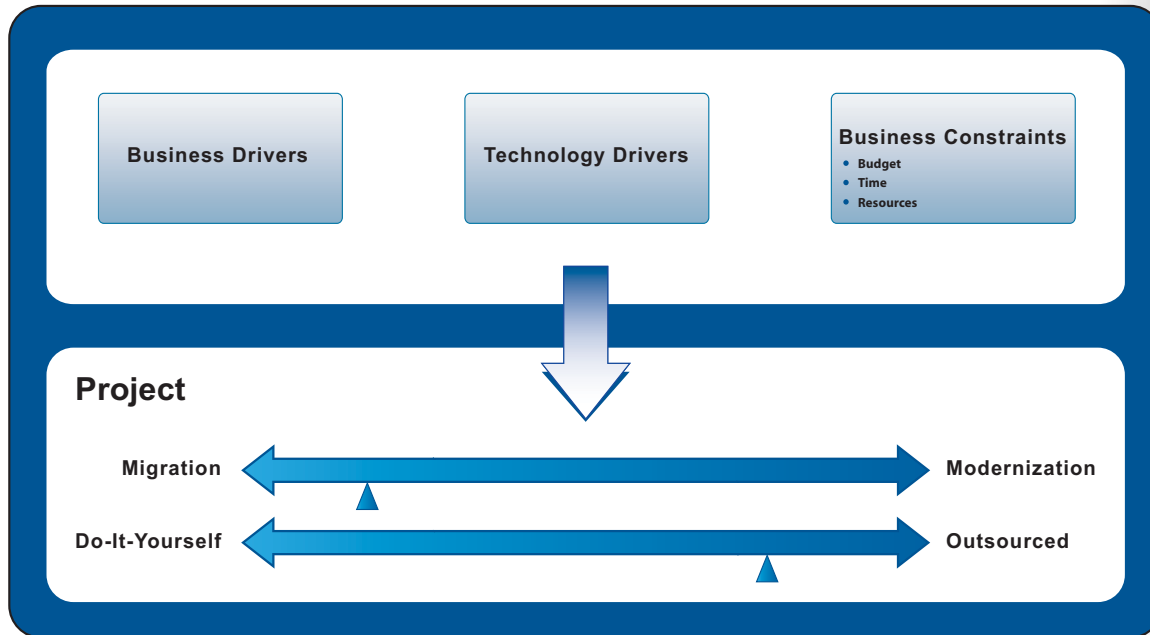
## What Our Customers Say

At Speedware, we pride ourselves on ensuring our projects result in satisfied customers who are ready to recommend our services to other similar organizations. Read more about what our customers say about us.

“Speedware was from the beginning a pleasure to deal with - always helpful, flexible and commercially sensible. From my experience in several CIO’s roles, they are amongst the best vendors I have ever dealt with.” - Greg Baster , CIO, ING Australia

“We were told this project would be impossible to complete within the allotted time. Speedware proved that with the right experience, planning and knowledge, even the impossible can become a reality.” - Giant Televised Retailer

“Only one vendor stood out for its migration knowledge, experience and exceptional service: Speedware.” - Clarke Farabaugh, Jr., Assistant Director of IT, Virginia International Terminals



## About Speedware

Speedware has been dedicated to helping companies modernize their business applications for over 15 years and enjoys a 100% project success rate. The company specializes in developing end-to-end modernization solutions that allow industry and government leaders to increase their business agility and reduce their operational costs. Speedware has been a leading provider of enterprise software solutions since 1976, offering a complete suite of legacy modernization, migration and application portfolio management solutions, business intelligence tools and application development solutions.

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