

# Quick Start Migration Datasheet

A Quick and Easy Way to Get You Started With Your Migration

*A unique and fast service that empowers companies with the right tools to be self-sufficient in their transition projects.*

## **About Quick Start**

The Speedware Quick Start Migration service provides companies with a cost-effective and productive solution for migrating from one platform to another.

From the onset of the Quick Start Migration, a Speedware consultant is onsite to demonstrate how a physical migration of a specific application and a database from an HP e3000 platform to a target platform is performed.

Training of migration procedures are also provided to ensure a thorough knowledge transfer so further migration efforts can be executed seamlessly by the customer.

The Quick Start Migration is the ideal solution for migrating customers as it offers a risk free way of kick-starting migration efforts at a minimal cost.

## **What Is Included**

- Migration of a pre-determined application and database subset
- Migration techniques and knowledge transfer sessions educate IT staff on the ins and outs of the migration process that was applied to the application / database for the target environment
- Migration process documentation

- Tested application and databases in migrated platform environment with the customer as the primary tester and approval stakeholder.

## **Benefits**

- Affordable
- Offers an easy method of evaluating the work required to complete the migration project
- Allows IT staff to gain valuable insight into the migration best practices of our highly-skilled migration experts
- Enables a risk-free approach to benchmarking the resulting transition platform - the resulting migrated application / databases could easily be tested for performance before a complete system migration needs to be tackled

## **Options**

- Supplementary formal education on solution software components as needed
- Detailed analysis and planning of full-scale migration project
- Onsite technical lead consulting to assist during subsequent migration projects - including implementing, supporting, maintaining, mentoring, training, and documenting

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## Flint Industries

*"Taking on the migration of our HP e3000 applications would not have been possible without Speedware. They analyzed our skill sets, determined the areas that we would need training on and customized training for the tools and technologies that were vital in enabling to us meet our goals. In fact, thanks to Speedware, our project was completed ahead of schedule."*

- Ben Thorman, Application Developer  
Manager, Flint Industries

## Virginia International Terminals

*"From the onset of our migration project, our staff's goal was maintaining the integrity of our databases while staying on budget. As a result of Speedware's hands-on training and exceptional expertise and guidance throughout this project, we achieved an outcome beyond our expectations."*

- Clark Farabaugh, Jr., Assistant Director of  
IT, Virginia International Terminals

## Infocentre

*"Using our internal staff to migrate our HP e3000 applications to SQL Server posed quite the challenge until Speedware came on board. The Speedware team assessed our knowledge and then provided the tools and customized training that allowed us to rely on our own resources to achieve our goal. The end result? The migration project was completed on time and on budget."*

- Roger Borton, Managing Director,  
Infocentre Limited

## Speedware's Professional Services Team

*Speedware prides itself on providing exceptional technical professional services. We understand that migrating mission-critical applications and databases can be a complex task for any organization, especially when new technologies or unfamiliar development processes come into play.*

*A number of companies who have already undertaken migration projects can attest to the strength of Speedware's team. You can rely on our technical expertise to ensure a successful, complete and rapid migration process.*

## About Speedware

Speedware, a wholly-owned subsidiary of Activant Solutions Inc., is a leading provider of enterprise software solutions. The company provides a complete suite of HP e3000 migration solutions, application development technology and business intelligence tools. Based in Montreal with a distribution network spanning 35 countries, Speedware offers market leaders the end-to-end solutions they require to achieve their business objectives and enhance their competitive advantage.

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